

Shivnarayan DHUPPAR

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EDUCATION

INSEAD

MBA Class of July 2027

Singapore
2026 - 2027

- Awarded Oliver and June Knowles Endowed Scholarship worth \$25K

Tata Institute of Fundamental Research (TIFR)

Mumbai, India

MSc and PhD, Physics

2013 - 2020

- Awarded ~\$40K Department of Atomic Energy (DAE), Government of India (GoI) scholarship (acceptance <1.5%)
- Awarded a \$2K GoI travel grant to speak at Cold Spring Harbor Labs, NY (1 of only 7 among 90+ selected grad students/postdocs), presenting alongside 10+ renowned scholars; was lead author on 4 out of 5 articles published

The Maharaja Sayajirao University of Baroda

Vadodara, India

BSc, Physics

2010 - 2013

- Ranked amongst top 10 in graduating class of 120+ students
- Won first prize (out of 10K+ students) at a State Mathematics Olympiad in Gujarat, India

EXPERIENCE

Harvard Medical School and Massachusetts General Hospital

Boston, USA

Postdoctoral Fellow

2023 - 2026

- Led a 3-person team to execute a \$3M collaboration between MGH and the Broad Institute to study prenatal stress effects on offspring health under Biology of Adversity Project (potential impact: 5M pregnancies per year in the US)
- Published 3 articles (2 lead-author) on miRNAs in immune disorders in top journals (combined impact factor of ~45)

Indian School of Business (ISB)

Hyderabad, India

Research Associate / Nip Specialist

2021 - 2023

- Authored an idea piece in Forbes India outlining strategies to strengthen organizational innovation capabilities
- Developed a Corporate Innovation Quotient using NLP and ML to rank 3,000+ publicly traded firms in India-formed basis of a \$100K/year certificate program in innovation for mid-career executives
- Awarded the prestigious Institute of Excellence fellowship at the Indian Institute of Science (acceptance <2.5%)

LEADERSHIP EXPERIENCE

Community Consulting Teams of Boston (CCT Boston)

Boston, USA

Project Leader

2025 - 2026

- Led a 7-member team advising a sustainability nonprofit to expand earned-revenue growth streams

Community Consulting Teams of Boston (CCT Boston)

Boston, USA

Strategy Consultant

2024 - 2025

- Developed strategy to increase revenue by 105% (to \$1.5M) for local, non-profit music school by identifying language gaps, transportation, and outdated teaching methods as root causes for a 50% decline in enrollments
- Secured endorsement from Board and received invitation to join Board to support implementation

Harvard Griffin GSAS Consulting Club (HGCC)

Boston, USA

President, Harvard/Mit Case Competition (HMCC)

2024 - 2025

- Achieved ~60% revenue growth (~\$11K) with a 55% leaner team by optimizing team structure, timelines, and engagement while keeping morale high with regular check-ins
- Built a pipeline of 7 potential clients (including Boston City Council); managed client relations, and directed a 7- person team on designing a study with a climate-tech startup to enhance client and contestant experience
- Optimized >\$16K in financial workflows and streamlined accounting by pioneering automated budgeting using Google Apps Script and functions in Google Sheets
- Drove up to 100% increase in stakeholder participation through strategic rebranding and competition redesign

Harvard Griffin GSAS Consulting Club (HGCC)

Boston, USA

Vice-President, Harvard/Mit Case Competition (HMCC)

2023 - 2024

- Organized semi-finals and finals, where 12 teams proposed go-to-market and pricing strategies, with potential for \$100M business impact for the Boston-based healthcare startup

Harvard Griffin GSAS Consulting Club (HGCC)

Boston, USA

Contestant, Harvard/Mit Case Competition (HMCC)

2023 - 2023

- Won first prize (amongst 15+ teams) at the Harvard/MIT Case Competition 2023
- Led a 4-person team to design a marketing strategy targeting \$28.5M food wraps market for a net 500% ROI

ADDITIONAL INFORMATION

Work Authorisation / Nationality: Indian

Language Proficiencies: English (native), Hindi (native), Gujarati (native), Urdu (proficient), Bengali (proficient)

Technical: Matlab (Computer Vision, ML, DL), Python (AI/ML, NLP)

Interests: Speedcubing (best timing: 52 s), Ghazals and Bangla poetry (taught myself to read/write Urdu and Bangla)

Certifications: Matlab Deep Learning (DL), MITX/edX (Course 6.002x)